

Message Text

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ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
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R 201528Z AUG 76
FM AMEMBASSY CAIRO
TO SECSTATE WASHDC 6259
INFO SECTREASURY
USDOC WASHDC

LIMITED OFFICIAL USE CAIRO 11230

E.O. 11652: NA
TAGS: EIND, EGEN, EINV, EG
SUBJ: J.A. JONES REPS VISIT CAIRO

REF: (A) STATE 175910, (B) CAIRO 9819, (C) STATE 202504

1. J.A. JONES COMPANY REPS (INCLUDING PRESIDENT J.A. JONES) VISITED CAIRO AUGUST 18-20. GROUP MET WITH AMBASSADOR AND MAHER ABAZA UNDERSECRETARY MINISTER OF ELECTRICITY. UNFORTUNATELY MR. JONES FORCED DEPART PRIOR TO DEPRIME MINISTER AND MINISTER OF ELECTRICITY AHMAD SULTAN'S RETURN FROM ABROAD BUT OTHER REPS DID MEET WITH SUTAN AUGUST 19. MAIN PURPOSE OF VISIT WAS TO TRAFK DOWN STORY, PASSED ON TO JONES BY WESTINGHOUSE, THAT MINISTER SULTAN HAD SPECIFICALLY OBJECTED TO J.A. JONES PARTICIPATION IN NUCLEAR POWER STATION CONTRACT. ACCORDING TO TELEPHONED REPORT TO US ON MEETING WITH SULTAN, JONES REPS SAID THEY WERE REASSURED THAT SULTAN HAD NEVER MADE STATEMENT SPECIFICALLY EXCLUDING JONES FROM POWER STATION PROJECT AND THAT INDEED AS LONG AS JONES ACCEPTABLE TO WESTINGHOUSE, THEY ACCEPTABLE TO SULTAN. JONES REPS THEREFORE DEPARTED WITH IMPRESSION THAT WHOLE AFFAIR HAD BEEN UNFORTUNATE MISUNDERSTANDING.

2. COMMENT. THE ABOVE ASSURANCE NOTWITHSTANDING, WE WOULD NOT BE SURPRISED IF WESTINGHOUSE FORCED BY GOE AT MINIMUM TO GO THROUGH MOTIONS OF COMPETITIVE, BID PROCESS FOR SELECTING PRIME CONTRACTOR.

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EILTS

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Message Attributes

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